



DECLARATION OF INTENT

The undersigned, all companies, organizations or professionals operating in the supply chain for electro technical products in Europe, like to express their full support to the (further) development and application of a standardized classification (model) with regard to electro technical products.

All commercial parties in this supply chain (manufacturers, wholesalers, contractors or industrial users) are convinced that such a standard classification will create considerable efficiency advantages for all involved;

More specifically, improved quality of operations and more + better + up to date product information available around the clock.

Apart from these general advantages more specific business opportunities will occur in the areas of marketing, reporting, article database management and logistics; Electronic exchange of data will be an essential target and tool in all these processes.

At this moment the ETIM classification model turns out to be the furthest developed and most accepted standard in the European electro technical industry because it entails all fundamental prerequisites:

- language independency
- manufacturer / wholesaler neutrality
- (communication) medium neutrality
- possibility of very detailed product data
- international profile
- possible alignment with other identification/classification systems

The undersigning manufacturers specifically express their willingness to provide the product data and expertise; the wholesalers specifically express their willingness to apply these data in their systems. Together with the involved organizations they will provide support to the classification work.

Next to these specific activities all express to strive towards the creation of a European body taking care of the necessary coordination activities.

It is also well understood that all this will require financial contributions from all who will profit from this initiative.

Place/Date

Name/Signature

Company/ Organization